



Trade organisation profile BRSI20190426001

## Bilateral Meetings

- Tuesday 12:30-16:00

### Description

The Slovenian wholesaler, established in 1990, the specialist in sales of the domestic and exotic fruits and vegetables is supplying the Slovenian market with its products. The buyers are from the segment of retail shops, hotels, hospitals and other public institutions. The company is currently enriching its sales program by introducing an exclusive packing for the exotic type of fruits. Therefore, they are looking for the Czech manufacturers of crystal products who would be interested to supply their products to this Slovenian company and this way extend their sales also on the Slovenian market. The company is looking for different crystal glasses and vases that should be of interesting shapes, which would be defined in direct negotiations with the future business partners. The company is interested in buying glasses and vases from Czech manufacturers and sell them together with exotic fruits as a new product. The Slovenian company has a good commercial experience with the sales of fruits and vegetables on the Slovenian market and covers the territory of Slovenia through its own sales centres. The headquarter of the company is situated in the capital city of Slovenia.

A SKYPE CONFERENCE WITH SELECTED BUSINESS PARTNERS WILL BE ORGANISED IN THE TIME PERIOD 26. - 30. AUGUST 2019.

### Organization Type

Company

Country

Slovenia

City

Maribor, Pobreška cesta 20 [Google map](#)

Areas of Activities

### Other

### Request

## Looking for the manufacturers of crystal products

A Slovenian wholesaler, specialist in sales of fruits and vegetables is upgrading its sales program by introducing a prestigious packing of fruit. Therefore, the company is looking for the manufacturers of crystal products who have a business interest to supply such products to this Slovenian company and in this special way extend their sales also on the Slovenian market. The company is interested in signing a distribution service agreement.

The product that should be supplied are different decorative crystal products - especially glasses and vases for the

**purpose of prestigious packaging for exotic fruits. The exact models - shapes and sizes will be agreed in direct contact with the potential business partner.**

### **Cooperation Requested**

#### **1. Manufacturing agreement**