



Trade organisation profile BRSI20190516001

## Bilateral Meetings

- Tuesday 12:30-16:00

### Description

The company was established in 1990. They are one of the leading distributors and representatives of established European producers of food products and beverages for Slovenia and partly for former Yugoslavian region. In Slovenia they exclusively represent 10 established foreign producers and they own two food brands. The company is dealing with production, marketing, distribution and implementation of high quality exclusive import programs of food products and beverages from established foreign suppliers. They are also developing their own brands in the food sector. They have their own warehouses, logistics and sales facilities. With their own distribution they cover the whole of Slovenia and with their exclusive import programs and own brands they provide quality supplies to Slovene retail systems (key accounts), small retailers and to gastronomy sector. The buyers of their products are mainly from the gastronomic sector, retail shops, pubs and other selling points on the terrain. The enquired product - light beer - should be supplied in 330 ml bottles and cans as described in technical specification section. The company is currently extending its sales program of beers and thus wants to add new purchasing sources. For this reason, they are looking for the beer producers in Belgium who would be interested to supply their products to them and this way extend their sales also on the Slovenian market. The company is interested in concluding the distribution services agreement that can be exclusive.

A SKYPE CONFERENCE WITH SELECTED BUSINESS PARTNERS WILL BE ORGANISED IN THE TIME PERIOD 26. - 30. AUGUST 2019.

### Organization Type

Company

Country

Slovenia

City

Maribor, Pobreška cesta 20 [Google map](#)

Areas of Activities

**Food**

Request

## **A Slovenian wholesaler engaged in sales and distribution of beverages and food products is willing t**

A Slovenian wholesaler, specialist in sales and distribution of beverages and food products is extending its sales program of beers. For this reason, they are looking for Belgian producers of beer that have a business interest to deliver their products to them and this way enter into the Slovenian market. They are interested in signing a distribution

**services agreement**

**Cooperation Offered**

**1. Sales / Distribution**