



Trade organisation profile BRSI20181220005

Bilateral Meetings

- Tuesday 12:30-16:00

Description

A Slovenian wholesaler, specialist in sales of agricultural machinery and equipment is upgrading its network of suppliers. Therefore they are looking for producers of heating cables in the EU who have a business interest to supply such products to this Slovenian company and this way expand their sales also on the Slovenian market. Concluding of commercial agency agreement is expected.

A SKYPE CONFERENCE WITH SELECTED BUSINESS PARTNERS WILL BE ORGANISED IN THE TIME PERIOD 26. - 30. AUGUST 2019.

Organization Type

Company

Country

Slovenia

City

Maribor, Pobreška cesta 20 [Google map](#)

Areas of Activities

Agriculture

Request

Slovenian wholesaler, engaged in sales of agricultural machinery and equipment is looking for producer

The company is looking for EU producers of heating cables for barns who would be interested to extend their sales activities also on the Slovenian market. They should conclude a long-term cooperation including all necessary technical and commercial support to the Slovenian company with its sales on the local market.

The product that should be supplied is a self-regulated heating cable with the following technical characteristics:

- Voltage 220 / 230 V
- Output approx. 40 - 70 W/m
- Min. installation temp. 5 deg.
- Min bending radius 5 x ad

- Resistance tolerance -5% / +10%
- Nominal temp. 140 deg
- Outer diameter 5 mm
- Thermostat 100 or 130 deg options

Cooperation Requested

1. Other